**Gospel Appointments – from initial meeting to sharing the gospel**

When you first meet someone - Opening Conversation – use F.I.R.E.

* Find Common Ground (anything that leads to “me too!”)
* Interests (what are their hobbies?)
* Relationships (what’s their family like? Are they close? Do they have siblings?)
* Experience with Spiritual Things

TAKE ADVANTAGE OF ANY OPPORTUNITY TO IDENTIFY WITH CHRIST.

This can be something like, “Yeah, I am involved in this campus ministry called \_\_\_\_,” or “On Sundays, I’ve been going to church at \_\_\_\_\_\_,” or “ We just got back from a fun trip that helped my relationship with God.” Just find a way to indicate that you are active spiritually.

Eventually, invite them to meet up with you…

“We should hang out sometime later this week. Would you like to grab some coffee or food? I could tell you more about the ministry I’m a part of, and what we’re all about.”

Get their number, set up a time to meet.

At the meeting, talk about these 3 things:

**1. Their story** – ask about their background with spiritual things. Do they have any beliefs? Have they ever gone to church? What do they think about God?

**2. Your story** – this is your opportunity to share your brief testimony. Keep it 3 to 5 minutes.

**3. God’s story** – Introduce gospel presentation. Say “I know a short illustration that gives an awesome summary of what I believe is the main point of the Bible. Can I share it with you?”

This is where you share the full gospel with them. Explain how Jesus is the only way to be right with God. Explain how our sin separates us from God, but God offers us salvation by trusting in Jesus with our lives.